

2010 Meetings and Training

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| Jan | 7 | 100 Club- Stating the New Year Right |
| Jan | 13 | Entering Prospects in List It |
| Jan | 21 | Office Meeting Kick Off Breakfast Brittany Point Speaker Kurt Ehret |
| Jan | 19 | Sales Contract Line by Line |
| Jan | 27 | GLAR 59 ½ min meeting |
| Feb | 4 | Lunch n Learn Changes to HVAC |
| Feb | 11 | 100 Club |
| Feb | 18 | Office Meeting-MSI Rules & Professional Standards Information |
| Feb | 26 | it's a New Day Goal Setting Event |
| March | 4 | The Code of Ethics and You |
| March | 11 | 100 Club |
| March | 18 | Office Meeting |
| April | 15 | Office Meeting Lead Paint Rules |
| April | 20 | Contracts Line by Line |
| April | 22 | 100 Club |
| May | 6 | 100 Club |
| May | 20 | Office Meeting-Time Blocking |
| May | 27 | How to Hold Successful Open Houses |
| June | 3 | Agency and Addendums |
| June | 14 | Measuring to the ANSI Std |
| June | 17 | Office Meeting- American Lifestyle Magazine Follow up Program |
| June | 24 | Listing Contracts Line by Line |
| July | 1 | 100 Club |
| July | 7 | Measuring to the ANSI Standard John Leggett Appraiser and Field Trip |
| July | 8 | Ad writing Techniques |
| Aug | 12 | Finance Updates, Flood Insurance, Credit |
| Aug | 18 | Office Meeting-Speaker Mark Mitchell Appraiser Foreclosure rates by area and economic outlook |
| Aug | 26 | 100 Club |
| Sept | 1 | Social Media-Lamont |
| Sept | 9 | 100 Club |
| Sept | 16 | Office Meeting Speaker Lee Harris Agency and Title Issues |
| Oct | 9 | Belknap Fall Festival (Booth) |
| Oct | 14 | 100 Club |
| Oct | 21 | Office Meeting- Norm Hatter Insurance Issues and Chili Challenge |
| Nov | 4 | 100 Club |
| Nov | 11 | Marketing Plan for 2011 |
| Nov | 18 | Office Meeting Goal Setting Martin Buckminster |
| Dec | 2 | Using Transaction desk and PVA |
| Dec | 30 | Christmas Party at Breland's |